



Annual Report 2016

# Annual Report 2016

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# A Letter to Our SHAREHOLDERS

#### A Successful 2016....Looking to Our Future

First Citizens National Bank has again closed out another successful year. Our 2016 results reflect not only strength in earnings, liquidity and capital but also in our shareholder return, corporate culture rating and customer service rating. Our two banks were recognized in 2016 by the national publication, *American Banker Magazine*, as two of the "Best Banks to Work For." For the eighth year in a row, we were named among the Top 200 Community Banks in the nation with a most recent rating of #69. First Citizens was also recognized for: United Way of West Tennessee's #2 Top Giving Company, Bauer 5-Star rating (6 years in a row), Governor's Healthier Tennessee Workplace and others.

First Citizens embraces board and leadership succession planning. Industry experts state that succession planning for many banks is not effective. We understand our board members are not exempt from being part of the retirement crisis. High performing banks must have strong performing, impactful directors like First Citizens. Our directors have experience, longevity, passion, vision, commitment and expertise that create value for your company. Our directors are deeply rooted in communities we serve. The directors' succession plan over the next five years includes potential candidates with emphasis on outside directors from our Middle and East Tennessee markets. This past year we welcomed Sherrell Armstrong and Bob Carpenter to our board of directors. These two businessmen bring exceptional banking knowledge coupled with strong leadership and risk management expertise to First Citizens.

First Citizens' transformation of the retail banking experience continues to move forward as customer preferences on how, when and where they bank continue to evolve. Currently, nearly half of our retail customers demand non-branch channels for their banking services. In 2016, our branch process continued to expand with completion of our beautiful new branch in Union City, Tennessee. We also partnered with LPL in our investment banking and brokerage services and changed the name to First Citizens Investment Services. Our bank must continue to deliver an Unbelievably Good experience with exceptional service every time, across every channel.

I would be remiss if our conversion process was not mentioned. I am so proud of our teammates involved in this enormous project, especially our President, Judy Long. Judy led a powerful group of teammates throughout this process. Our Cleveland teammates embraced material change in 2016 and we appreciate their positive commitment to our long-term success. I would also like to applaud our strong leadership in the Cleveland market, Lee Stewart, Steve Ledbetter and Virginia Kibble. Lee, Steve and Virginia have been firmly dedicated to ensuring protection of our franchise value in Bradley County. We are now one fortress-strong bank across the State of Tennessee with one core mission. As one unified bank, we are much more operationally efficient, which positively impacts earnings and shareholder return. First Citizens will continue to pursue accretive opportunities in the State of Tennessee but emphasis will be on one acquisition at a time due to execution risk.

Now that goals and challenges of 2016 have been met, our focus is on 2017 for another exciting year for the company! We control our own destiny in terms of what we do. Your team will continue to be faithful and execute our impactful strategic plan regardless of where the government or economy navigates. Our vision is a clear, results-oriented picture of our future. It's a dream with direction but it's just a dream unless you execute. Our mission is as follows: As an independent financial service provider since 1889, our mission is to attract, develop and retain high performing, ethical teammates creating a customer centric organization that delivers superior shareholder returns. It's exciting to disclose our new core values which plant a stake in the ground reflecting: this is who we are; this

is what we stand for and this is what we are about. First Citizens' new core values are: Care, Appreciate, Respect, Passion, Excellence, Discipline, Integrity, Execute and Motivate. The first letter of each core value sums into the powerful words, CARPE DIEM, which translates to "Seize the day."

Our strategic plan has many goals for each mission component. A small sample of those goals is as follows:

- Attract, develop and retain high performance teammates
- Top 10 Best Banks to Work for
- Superior customer experiences across all delivery channels
- Efficiency ratio < 60%
- Shareholder return > 9%
- Top 200 Community Banks

Following are a few strategic actions that will be executed over the next 1-2 years.

- Further enhance positive corporate culture
- Review loan processes to improve turnaround time
- Update acquisition plan with targets, size and locations
- Open a new branch in Springhill, TN
- Expand Trust Division infrastructure for service and efficiency
- Compound efforts to produce robust and resilient cyber protection

As we visit teammates throughout the year, I can feel the positive energy. Principle-centered people are cheerful, pleasant, happy, optimistic and have positive attitudes. This positive energy is contagious, across a culture that other companies try to emulate. Perhaps that's why we receive comments from customers and visitors about the friendliness and warmth of our teammates. Culture is a leading predictor of future growth and profitability. Great cultures have the desire and passion to achieve goals regardless of economic barriers.

Agriculture is still the backbone for both Tennessee and United States economies. Our farm economy has been favorable for most farmers over the last seven years. Our farmers are in strong financial positions coupled with crop insurance, government guarantees, irrigation systems and other protective measures. First Citizens will continue to partner with our long-standing customers / farmers as we navigate through these challenging times ahead of us.

### **Results of Operations**

Net income for 2016 totaled \$15.8 million compared to \$15.6 million for 2015. Earnings per share totaled \$3.97 for 2016 compared to \$3.92 for 2015. Earnings growth for 2016 was modest at less than one percent, primarily attributable to non-recurring expenses totaling approximately \$855,000 net of applicable income tax effects. Non-recurring expenses in 2016 were related to the merger and data conversion for our two subsidiary banks into one which occurred on September 30, 2016. Core net income excluding these costs and excluding gains on the sale of available-for-sale securities increased 9.9% and totaled \$16.2 million in 2016 compared to \$14.7 million in 2015.

Return on average equity was 9.6% and 10.4% for the years ended December 31, 2016 and 2015, respectively. The return on equity has trended slightly negative the past few years even while net income trends have been positive. This trend is due to both capital preservation and growth strategies to meet regulatory capital expectations as well as growth in accumulated other comprehensive income. Accumulated other comprehensive income reflected strong unrealized gains on securities relative to the 10-Year Treasury rates until late 2016 when increased rates drove market values down to a net unrealized loss of less than 1% of the total investment portfolio.

#### **Financial Condition**

Total assets were \$1.6 billion and \$1.5 billion as of December 31, 2016 and 2015, respectively. Capital growth of \$2.8 million or 1.8% during 2016 consists primarily of \$10.2 million in undistributed net income which was offset by \$7.2 million decrease in unrealized gains on available-for-sale securities. Organic loan growth for 2016 was \$50 million or 6.5% during 2016. Funding for loan growth was achieved using a balanced strategy to utilize interest-bearing deposits, cash flows from the investment portfolio, organic deposit growth and wholesale funding. Interest-bearing deposits in other banks decreased \$7 million or 21% and total investment securities increased \$21 million or 3.8%.

Deposit balances continue to be the Company's primary funding source totaling \$1.34 billion or 92.9% of total liabilities as of December 31, 2016 compared to \$1.27 billion or 92.4% of funding as of December 31, 2015. Other borrowed funds were flat at \$93.4 million as of December 2016 and 2015 due to newly issued advances from the Federal Home Loan Bank being offset by principal reductions in correspondent bank debt at the holding company level during 2016.

#### **Shareholder Return**

Total shareholder return for 2016 was 8.8% compared to 9.4% in 2015. First Citizens continues to deliver solid returns which have ranged from 8.8% to 13.4% in each of the past five years. Our five-year average total return is 11.2% compared to the S&P 500 at 15.0% for the same period. As our stock is not listed on an exchange, our shareholder return trend has been rock solid and consistent without the market volatility, good and bad, that peers who are listed have seen over the past ten years. Regardless of recessions, regulatory burdens, elections or other factors, our laser focus on core fundamental banking has and will continue to produce value for our shareholders.

Dividends per common share totaled \$1.40 per year in 2016 and 2015. The dividend payout ratio was 35% in 2016 compared to 36% and 35% for 2015 and 2014, respectively. Dividend yield for 2016 was 2.80% compared to 2.95% and 3.05% in 2015 and 2014, respectively, and compared to peer at 1.43%. Dividends were held flat in 2016 strategically to be both directionally consistent with flat earnings while also balancing overall capital growth and preservation goals and matched to the Company's overall risk profile. Our goal is to continue to provide dividends at levels that exceed peer.

#### **Our Future**

Hopefully you can sense we are optimistic about 2017. Bankers across this country are much more optimistic today compared to the past eight years. We see the combination of a steeper yield curve, tax relief, decreased regulations and a stronger economy. Community bankers have been playing defense for the past eight years and now we can focus on offense. In banking, we reference offense to taking care of teammates, customers and shareholders. We are entering a new era of the banking industry.

First Citizens is clearly focused on continuing to create shareholder value. In closing, I would like to thank you for your confidence and for your continued support as we work to deliver for our teammates, customers, shareholders and communities.

Jeff Agee

Chairman & CEO

### Our

# **MISSION**

As an independent financial service provider since 1889, our mission is to attract, develop and retain high performing, ethical teammates creating a customer centric organization that delivers superior shareholder returns.



# Our CORE VALUES

At First Citizens, we embrace a set of Core Values that guides our decision making process. These values reflect our character, define who we are and tell the world what we stand for. Our Core Values are as follows:

- **c** Care
- A Accountability
- R Respect
- P Passion
- Excellence

- Discipline
- Integrity
- Execution
- Motivate



## The Story Behind the Tree

## LOGO



Our primary logo mark - which is an abstract interpretation of a growing TREE - has a long tradition of representing the ideals of community banking at its best.

The tree logo's origins date to the mid-1980s when it was first introduced as the company symbol for First Citizens National Bank. The logo design has been adjusted and updated through the decades, but the symbolic essence of the mark has remained constant.

- **Strong Roots** Just as a tree grows, thrives and gains essential nutrients from a strong root system, a true community bank maintains strength and balance from the roots it establishes in the communities it serves.
- **Substantial Branches** With proper feeding and breathing room, a tree's canopy grows in response to the sun's stimulating light ... which causes its branches to spread uniformly. A solid root system, supported by a healthy environment, results in sustained branch growth for a tree. The same can be said for the branch growth of a community bank.
- **People Centered** In addition to representing the "crown" of the tree, the logo mark design suggests there are three "people" at the apex of the tree. This conveys that the ultimate purpose of a community bank is to serve people ... its customers, shareholders and the entire community.

First Citizens National Bank was founded in 1889 and has successfully weathered challenging economic times and achieved substantial growth in order to help people – just like you – build their financial futures. We are dedicated to continued strength and healthy growth in the communities we serve – and that's Unbelievably Good for all involved!

# Our

## **STORY**

What we've got here is just unbelievably good.

We **love** our **team**, our **community** and our **customers**—and it's easy to see why.

It goes further than who we work with or live near—we are a big family, and it's at the core of who we are.

We're a **fired-up**, **top-performing** leader, **truly caring** for the community **since 1889**,

and we put actions behind our words by giving back and doing good.

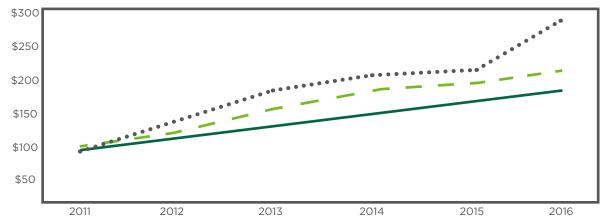
We're **passionate** and **positive**, and believe we can do just about anything to make a difference.

Our core values are rock solid.

Our attitude is driven.

Our promise is to serve you with everything we have.

# Shareholder PERFORMANCE GRAPH



Note: Performance assumes dividend reinvestment for each of the years ended December 31 as presented. Southeast Bank Stocks performance is based on Mercer Capital's Southeast Public Bank Peer Report for all publicly traded banks in the Southeast Region of the United States.

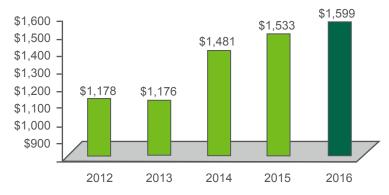
	2011	2012	2013	2014	2015	2016
S&P 500	\$100.00	\$115.89	\$153.42	<b>\$174.42</b>	<b>\$176.81</b>	\$197.61
FIRST CITIZENS	\$100.00	\$111.67	\$125.70	\$142.52	\$155.86	\$169.58
SOUTHEAST BANK STOCKS	\$100.00	\$123.16	\$175.48	\$186.29	\$197.77	\$268.69

### Financial

### **HIGHLIGHTS**

#### TOTAL ASSETS

(Dollars in Millions)



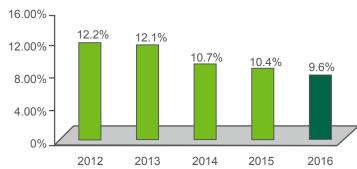
### DIVIDENDS PER SHARE



#### **EARNINGS PER SHARE**

### **RETURN ON EQUITY**





### Financial

# **SUMMARY**

(In thousands, except per share data)

DECEMBER 31	2016	2015	2014	2013	2012
Summary Balance Sheet					
Cash & due from banks	\$53,162	\$54,856	\$59,925	\$41,645	\$64,969
Federal Funds Sold	7,983	14,146	14,250	5,469	5,079
Available for sale investment securities	581,532	560,430	583,346	456,525	466,819
Loans (net of allowance for loan losses)	832,795	782,350	703,683	572,418	541,497
Other assets	123,528	121,155	120,234	99,620	99,961
Total assets	1,599,000	1,532,937	1,481,438	1,175,677	1,178,325
Total deposits	1,339,627	1,274,113	1,211,506	968,530	964,839
Borrowed funds	93,438	93,406	116,148	87,975	87,563
Other liabilities	9,115	11,342	9,274	6,566	11,783
Total liabilities	1,442,180	1,378,861	1,336,928	1,063,071	1,064,185
Total equity	156,820	154,076	144,510	112,606	114,140
Total liabilities and equity	1,599,000	1,532,937	1,481,438	1,175,677	1,178,325
Summary Results of Operations					
Interest income	\$57,458	\$54,714	\$46,934	\$44,122	\$44,111
Interest expense	7,473	7,351	6,269	6,214	7,377
Net interest income	49,985	47,363	40,665	37,908	36,734
Provision for loan losses	2,003	1,526	751	775	650
Net interest income after provision	47,982	45,837	39,914	37,133	36,084
Non-interest income	16,533	16,654	14,421	14,030	12,454
Non-interest expense	45,135	43,079	37,352	33,341	31,016
Income before taxes	19,380	19,412	16,983	17,822	17,522
Income tax expense	3,602	3,783	3,438	4,014	4,007
Net income	\$15,778	\$15,629	\$13,545	\$13,808	\$13,515
Per Share Data					
Net income	\$3.97	\$3.92	\$3.72	\$3.83	\$3.75
Book value	\$39.45	\$38.69	\$35.29	\$31.21	\$31.64
Dividends	\$1.40	\$1.40	\$1.30	\$1.30	\$1.20
Average number of shares outstanding	3,977	3,984	3,644	3,607	3,607
Trade price at year end	\$53.00	\$50.00	\$47.00	\$42.60	\$39.00
Growth & Significant Ratios					
% Change in net income	0.95%	15.39%	-1.90%	2.17%	13.94%
% Change in assets	4.31%	3.48%	26.01%	-0.22%	11.84%
% Change in loans (net)	6.45%	11.18%	22.93%	5.71%	4.20%
% Change in deposits	5.14%	5.17%	25.09%	0.38%	12.76%
% Change in equity	1.78%	6.62%	28.33%	-1.34%	10.31%
Equity to assets	9.81%	10.05%	9.75%	9.58%	9.69%
Return on average assets	0.99%	1.03%	1.08%	1.19%	1.25%
Return on average equity	9.60%	10.35%	10.72%	12.06%	12.21%
Average equity to average assets	10.35%	9.93%	9.94%	9.83%	10.22%
Efficiency ratio (*)	64.13%	63.74%	64.29%	61.33%	58.96%

<sup>(\*)</sup> Computed by dividing non-interest expense by the sum of net interest income on a tax equivalent basis and non-interest income. This is a non-GAAP financial measure, which we believe provides investors with important information regarding our operational efficiency. Comparison of our efficiency ratio with those of other companies may not be possible because other companies may calculate the efficiency ratio differently.

### First Citizens Bancshares, Inc. & First Citizens National Bank

### **BOARD OF DIRECTORS**

Jeff Agee

Eddie E. Anderson Sherrell Armstrong J. Walter Bradshaw

James Daniel Carpenter Robert S. Carpenter

Richard W. Donner Larry W. Gibson Christian E. Heckler Ralph E. Henson Barry T. Ladd

John M. Lannom

Judy Long

Milton E. Magee

J. Lee Stewart

Larry S. White

Dwight Steven Williams

Joseph S. Yates

### First Citizens National Bank

### **OFFICER LISTING**

#### **EXECUTIVE OFFICERS**

Jeff Agee Judy Long Laura Beth Butler

Sherrell Armstrong Christian Heckler

### First Citizens Bancshares, Inc. and FirstCNB

Chairman & Chief Executive Officer President & Chief Operating Officer

Executive Vice President & Chief Financial Officer & Secretary

Executive Vice President & Chief Credit Officer

Executive Vice President of Retail Banking

#### SENIOR OFFICERS

Mitch Higdon

Virginia Kibble David Hopkins

John Smith J. Lee Stewart

John Tucker Joe Ward

Greg Benjamin

Gene Bridges Pat Carrington Brian Grant Dwayne Haynes Steve Ledbetter

Donald Oliver Thomas Seratt Nelson Williams

Tonya Carson Dob Johnson

Danielle Williams

Joy Akins

#### First Citizens National Bank

EVP & Senior Credit Officer – Southwest Market

EVP & Regional Operations Manager - East Tennessee Market

Middle Tennessee Market Regional President

Southwest Market Regional President East Tennessee Market Regional President

Central Market Regional President Northwest Market Regional President

Community Bank President – South Tipton County

Community Bank President – Collierville Community Bank President – Jackson Community Bank President – Bartlett Community Bank President – Ripley Community Bank President – Cleveland Community Bank President – Arlington Community Bank President – Martin Community Bank President – Millington

Financial Center President – Industrial Park Financial Center President - Green Village

Financial Center President – Newbern

Senior Vice President & Mortgage Originator

Stan Avis Senior Vice President & Manager – Special Assets Brandon Brewer Senior VP-Senior Trust Officer and Manager

Jerry Cantrell Senior VP & Senior Information Technology Officer

Vicky Floyd Senior Vice President & Controller

Becky Gregory Senior Vice President of Virtual Services and CAO

Joyce Hanlon Senior Vice President & Director of Professional Learning

Andrew Harrington

Opal Haub

Senior Vice President & Senior Credit Officer

Senior Vice President & Commercial Loan Officer

Neil Headden

Senior Vice President & Commercial Loan Officer

Senior Vice President & Manager – Mortgage Lending

Kerrie Heckethorn

Senior Vice President & Human Resources Officer

Gina Jackson Senior VP & Facilities Manager, Insurance & Security Officer

June Jones Senior Vice President & Loan Review Manager

Rob Kerr Senior Vice President & Chief Compliance & BSA Officer

Carol Killen Senior Vice President & Senior Credit Officer

Sharon Morehead Senior Vice President & Bank Auditor

Brent Neal Senior Vice President & Manager – Ag Lending

Paul Newbill Senior Vice President & Loan Manager
Tim Poteet Senior Vice President & Loan Manager
Chris Wilson Senior VP & Commercial Loan Officer

Janiece Wright Senior Vice President & Manager - Treasury Services

Denise Barker Vice President & Branch Co-Manager - Green Village

Wanda Bomar Vice President & Compliance & BSA Specialist
Brenda Brown Vice President & Regional Administrative Assistant

Sherry Brown Vice President & Loan Officer

Edward Burks Vice President & Manager - Appraisals

Sonya Burks Vice President & Assistant Manager – Mortgage Barbara Canady Vice President & Branch Manager – Oakland

Jarod Carr Vice President & Information Technology Manager

Char Darling

Vice President & Branch Manager – Martin

Whichelle Davis

Gayle Ellis

Vice President & Commercial Lender

Vice President & Commercial Lender

Gayle Ellis Vice President & Commercial Lender
Scott Foster Vice President & Ag Loan Officer

Kay FultzVice President & Branch Manager – TroyDebra GingeryVice President & Branch Manager – RipleyTaylor GobbleVice President & Mortgage Underwriter

Chris Hamm Vice President & Manager – Fraud

Sharon Hammett Vice President & Branch Manager – Millington

Denise Holland Vice President & Mortgage Operations

Bobby Hughes Vice President & Loan Officer

Angie Jetton Vice President & Systems Application & Project Specialist

Amy Jones Vice President & Branch Manager – Industrial Park

Melanie Jones

Krista Lewis

Chris Martin

Cindy Martin

Shirley McGuire

Patricia Moore Regina Moore Lyndi Neal

Becky Peckenpaugh

Denise Pierce Jennifer Poston Naomi Rector Eric Robertson

Mary Jo "Bobo" Rush

Vickie Sansom Debra Seratt Shirley Stevens

Sandy Tarkington

Lisa Webb

Candy Whipple

Leslie White

Ann Whitmore Lesley Williams Vice President & Manager – Bank Operations

Vice President & CRA Officer

Vice President & Branch Manager – Arlington

VP & Branch Manager – Keith Street

Vice President & Information Technology Security Officer

Vice President & Administrative Sales Assistant Vice President & Senior Personal Trust Officer Vice President & Lead CSA – Main Office

Vice President & Centralized Loan Processing Manager

Vice President & Associate Compliance Officer

VP & Southwest Region Human Resources Representative

Vice President & Branch Manager - Main Office

Vice President & Loan Officer

Vice President & Consumer Lender & Branch Manager-Jackson

Vice President – Bank Operations

Vice President & Lead CSA – Industrial Park

Vice President & Loan Officer

Vice President of Sales and Marketing Vice President & Commercial Lender

Vice President & Branch Manager - Union City

Vice President & Loan Process Analyst

Vice President & Senior Accounting Specialist Vice President & Branch Manager – Bartlett

#### **OTHER OFFICERS**

Susie Alexander

Kyle Baggett

Tammy Baucom

Drew Binkley

Glandia Brasfield

Mary Brown Debra Cox

Edith Dunevant

Brenda Enoch

Brooke Fairbanks Wanda Forrester

Lisa Golson

Belinda Hoffman Bradley Hopgood

Beverly Johnson

Scott Knight

#### **First Citizens National Bank**

Assistant Vice President & Lead CSA – Troy

Assistant Vice President & Ag Lender

Assistant Vice President & Lead CSA – Union City

Assistant Vice President & Loan Officer

Assistant Vice President & CSR & Loan Assistant

Assistant Vice President – Bank Operations

Assistant Vice President & Accounting Clerk II Assistant Vice President & Mortgage Originator

Assistant Vice President & Executive Assistant

Assistant Vice President & Lender

Assistant Vice President & CSR Officer

Assistant Vice President & Retail Service Center Manager Assistant Vice President & Financial Experience Specialist

Assistant Vice President & Special Assets Supervisor

Assistant Vice President & Team Leader – Bank Operations

Assistant Vice President & Special Assets Specialist

Tammy Ladd Assistant Vice President & Mortgage Originator

Charlotte Lewis Assistant Vice President & Administrative Sales Assistant

Assistant VP & Assistant Manager – Bank Operations

Leslie Lynn Assistant VP & Assistant Manager – Bank Operations

Beth McBride Assistant Vice President & Loan Processor Sharrie McKenzie Assistant Vice President & Loan Processor

Gwyn McNeely Assistant VP & Assistant Branch Manager – Green Village

Tre Mantooth

Assistant Vice President & Loan Officer

Sherry Naylor Assistant Vice President & FES – Union City

Janet Norman Assistant Vice President & Branch Manager – Franklin Jan Palmer Assistant VP & Lead Customer Service Associate – Atoka

Ava Pope Assistant Vice President & Lead CSA – Newbern Brooke Regen Assistant VP & Chief Operating Officer Assistant

Sheila Roser Assistant Vice President & Team Leader – Bank Operations

Jayme Rouse AVP & Virtual Services & ATM Support Specialist
Kristol Sentell Assistant Vice President & Public Relations Officer
Susie Snover Assistant Vice President & Lead CSA - Arlington

LaDonna Spry Assistant Vice President & Human Resources Assistant
Beth Stallings AVP & Administrative Assistant & Loan Processor

Jennifer Thomas AVP & Branch Manager – Georgetown

Mark Thompson Assistant Vice President & Branch Manager - Cool Springs

Teresa Thomson Assistant Vice President & Marketing Representative

Gina Ursery Assistant Vice President & Loan Processor

Penne Vickery Assistant Vice President & Team Leader - Bank Operations
Cindy Ware AvP & Bank Operations Data Entry & Balancing Specialist

Joe Womac Assistant Vice President & Mortgage Originator

Kacey Bain Branch Manager – Downtown Drive In

Liz Carver Branch Manager – Atoka

Tyler Barker Business Development Lending Officer
Denise DeArmond Marketing & Public Relations Officer

Michelle Glass CRA Documentation Officer & HMDA Officer

Connie Houser Customer Service Representative Officer

Shelli Lairmore Loan Administrative Assistant & Lending Officer

Cornelia Marcrom Customer Service Representative Officer

Megan Prichard Lead Credit Analyst

Joyce Wallace Lead Retail Service Center Specialist

### First Citizens National Bank

### **TEAMMATES**

Linda Albright
Autumn Allen

Mary Ann Anderson Valarie Anderson

Peggy Anselment

Sydney Ball Kyle Bargery

Kristy Barham

Brittany Barner

Terri Barnes
Denise Barnett

Eddie Bell

Matthew Benjamin

Tracy Bennett Spencer Boals

Layla Borden

Jennifer Boring

Tammy Boxx-Dotson

Cathy Boyd Connie Braden

Sara Brown

Linda Caldwell

Nancy Cammuse

Carey Campbell

Ashley Canada Tanya Canada

Michelle Canup

Michelle Canup

Matt Capps

Anna Carothers

Daniela Castelan

Laura Childress

Adam Chitwood

Jennifer Choate

Karen Cordell

Sue Ann Cox

Kelley Cryer

Codi Curlin

Lindsey Darby

Connie Davenport

Mignon Denton

Dot Digirolamo

Shannon Dill

Martha Dishman

John Dodd

Keri Dominguez

Debbie Dozier

Elizabeth Duke

Martin Dunn

Brandy Eastwood

Beverly Ellington

Kathy Ezell

April Ferge Carlette Fields-Wells

Sherry Fisher

Ashley Flansburg

Melissa Fleming

Laurie Floyd

Ashley Fortner

Holly Fortner

Danielle Fowle Cheryl Fowler

Lori Fowler

Rawlin Fowlkes

Crystal Fox

Nick Galewski

Debbie Garner

Melissa George

Erika Glass

Janie Grantland

Megan Greene

Ronna Griffin

Becky Hastings

Rita Haynie

Melissa Henderson

Christy Hickman

Wren Hickman

Teri Hill

Chasitie Hobson

Marilyn Hodge

Whitney Hoffner

Janice Holland

Tevvy Hollingsworth

Dorothy Holloway

Judy Holt

Randall Hooker

Johanna Howard

Angela Hughes

Jan Jackson

Cynthia Johnson

Brittany Jones

Dawn Jones

Dianne Jones

Kay Jones

Samantha Juris

Kayla Kahrs

Tammy Keefer

Tammy Kelley

Penny Key

Hannah Killian

Gail King

Tina Kirby

Melissa Kohnert

Gail Lane Rachel Lang Betty Leach Amy Leggett Sandra Lenard Ashley Lewis Sherry Lewis Tammy Lo Anna Lock Cindy Long Angela Mabins Loudonna Mahan Shantell Malone-Tyus Sharon Martie Tammy Matlock Casey Mayo Kandy Mays Maggie McCage Hunter McLain Cindy McLean Kimberly M. Mills Kimberly S. Mills Donna Morgan **Iessica Morrison** Giselle Moshier Annette Myers Mary Beth Nale April Needham Alayna Nevels Kelly Osment Presley Parish Lynn Parker Kristen Payne

Mary Evelyn Peckenpaugh

Jessica Pigg Becca Ping Alyson Pollock Heather Price Megan Ramey Candy Rayfield Martin Reyna John Richards LaBreska Riggs Matt Ross Nancy Rowell Debbie Rowland Janice Rutledge Linda Rymer Kelli Sanders Addison Sansone Kasey Sartin Chloe Schultz Tony Seiber Paige Semmel Lesa Shults Mallory Sipes Elena Skobyak Chad Smartt Leanne Smith Andrea Stephenson Jacki Stewart Jennifer Stover Ann Strayhorn Angela Taylor Christie Taylor Keisha Taylor Bonnie Temke Lisa Tigert

Gail Tolley Becky Tubbs Jo Turner Connie Usry Faye Vandyke Pam Wade Kathleen Wagner Caleb Walker Karen Walker Tamara Watson **Justine Webb** Thomas Webb Ryan Welch Sharon Welch Vernon West Jacklyn Westmoreland Chris White Rebekah White Kelsey Wiley Sherry Wilkes Roxie Willard Courtney Williams Susan Williams Martha Williford **Jackie Willis** Linda Willis Heather Wood Andrew Wright Misty Wright Nikki Wright

Bob Zacher

### Corporate

### **INFORMATION**

# Corporate Headquarters

First Citizens Bancshares, Inc.

One First Citizens Place
Dyersburg, TN 38024
(731) 285-4410
Investor Relations:
www.FirstCNB.com

# Stock Exchange Listing

The common stock of First Citizens Bancshares, Inc. is not listed on any exchange. Persons interested in purchasing or selling shares of common stock of the Company may contact Brenda Enoch, Assistant Vice President & Executive Assistant, First Citizens National Bank, P.O. Box 370, Dyersburg, TN 38025-0370 or call (731) 287-4258 for information regarding availability of shares.

# Transfer Agent

Shareholders who have questions about their accounts or who wish to change the ownership or address of stock, to report lost, stolen or destroyed certificates; or to consolidate accounts should contact:

Computershare, Shareholder Services at (800) 942-5909

# Annual Meeting

The Annual Meeting of Shareholders will be held on Wednesday, April 19, 2017 at 10:00 a.m. in the Lipford Board Room at First Citizens National Bank One First Citizens Place Dyersburg, TN 38024





www.FirstCNB.com